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Context	Within the framework of the implementation of the new strategy of the Islamic Centre for Development of Trade (ICDT) relating to the Trade Facilitation and Investment Promotion Program (2022-2025), the ICDT has developed training modules to build capacities of managers of Most Small and Medium-Sized Enterprises (MSMEs) of OIC Member States. The program dedicated to MSMEs is called (MSMEs Empowerment Program/MSM2EP) and consists of supporting these enterprises in the field of training, participation in fairs and exhibitions, buyer-seller meetings (B2B), involvement in the management of the value chain of products and services, sharing experiences and their profile.
Objectives	To access the international market, companies are required to charge competitive prices. The latter depends on the logistics costs generated, not only by the production of this product but also by transporting the goods to the destination. This training workshop aims to teach participants the methods of calculating prices and the documents to be provided during the export process.
Participants	The workshop is open to all company executives, in particular heads of export, purchasing, sales, logistics, and finance departments.
Expected results	• Knowledge acquired on the determination of prices and the documents required for export • Sharing experiences between participants in the field of export
Organizer(s)	ICDT
Trainer(s)	Prof. Kacem TAJ
Venue and date	Virtual, February 15-16, 2022
Format	▪ Virtual: link: https://us02web.zoom.us/webinar/register/WN_kh7XUnYsScKrCKXogjpDLO

	Session 8 The Basis for determining the export cost in the case of DDP sales. Questions & answers Closing remarks of ICDT
15:00	End of training